

## **PSI WORKSHOP ON DIGITALIZATION FOR BARGAINING OFFICERS, NEGOTIATORS AND STAFF**

**October 16-17, 2022 – Lima, Peru  
Hotel Colón – Calle Colón 600**

Welcome to this hands-on, practical workshop for collective bargaining officers, negotiators, legal and digital experts. Across the 2 days we will be discussing realistic scenarios, using the tools and guides provided and finding sticking points for negotiations. This workshop is learning by doing!

### **Sunday, October 16**

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| <b>10:00</b> | <b>Opening and Welcome</b><br><b>Gabriel Casnati, PSI Inter-America</b><br><b>Sara Brombart, FES Peru</b>   |
| <b>10:15</b> | <b>The fundamentals – getting to grips with all of this about data, AI and algorithms in society and at work.</b>   |
| <b>12:30</b> | <b>Lunch</b>  |
| <b>14:00</b> | <b>Negotiating Data Rights – in this workshop we will learn how to understand the data lifecycle at work and negotiate for much stronger data rights.</b> |
| <b>16:00</b> | <b>Wrap up</b>  |

### **Monday, October 17**

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| <b>10:00</b> | <b>Recap from day 1 – questions and comments</b>  |
| <b>10:15</b> | <b>Co-governing algorithmic systems – in this session we will be learning how to spot potential red flags in the systems management are using. We will also get to know the questions and demands we should be posing management.</b> |

12:30                      Lunch

14:00                      **Digital Bargaining Hub** – PSI has created an online, searchable and thematic database of collective bargaining clauses and contract language from unions across the world. In this workshop, we will learn how to use the database and we will solve several realistic dilemmas.

16:00                      Wrap up and conclusions